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SPOTLIGHT



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www.stergis.com

Stergis Windows and Doors - Making an IMPACT

At Stergis, we have continued to push the envelop in the Impact Market by proving we truly have a complete line of products for every Impact application. Double Hung, Single Hung, Casement, Awning, Picture windows, Architectural Shapes, Gliding and Swing Patio Doors. We meet large missile testing for all the IBC building codes while offering factory mulled units that help maintain the ideas and dreams of every new home owner building in a coastal zone. Please visit our website at www.Stergis.com to view our Stormgate window line.



Letter From the President

"These are the best of times, these are the worst of times." This, too, is especially true in our industry. It is no revelation to see that the building industry is hurting like I have not seen in my 28-years building windows. In Stergis' 50-year history, we have seen recessions before and recoveries that far outweigh the pain of the recession. This cycle is no different. The ability to live without and run lean in a cash tight world, are lessons for future success. This success is right around the corner. From the commercial side of our business, we are seeing more quotes and plans than ever - these jobs are happening, but nine months later than planned. The Impact Window and Door market is growing rapidly on the entire East Coast, and with the Massachusetts Building Code adapting to Hurricane products, we are seeing new dealers growing in this product as well. Replacement windows and doors have gotten the needed boost from the Stimulus Bill, and calls are coming in because of all our products that enable the homeowner to receive the 30% tax rebate up to a \$5000.00 purchase. This is the best incentive the replacement window industry has seen from the government. New construction continues to be slow but will see growth this year and offers the same opportunity for the Stimulus rebate. All our products are positioned to give the variety it takes to serve our customers and the margin needed to keep our customers profitable. In this industry, you need a mix of products, and we are positioned in the territory with fast delivery and products that the industry is ready for. Thank you for all your support, business, and trust in Stergis.

Best regards, Augustus Stergis



Gus Stergis

Stergis Windows Partners with The GeMROI® Company

With the opening of our new plant in Mullins, South Carolina, Stergis Windows and Doors has partnered with The GeMROI Company. Established in 1984, they are one of the country's most reputable, independent representative agencies and will be penetrating the East Coast market with our vast product offering. Their experience and dealer base presents Stergis with a wonderful opportunity to promote our window and door offerings.

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Von Braun is a Blast

Stergis Windows is excited to announce the beginning phases of manufacturing and installing the Von Braun Project for the United States government located in Huntsville, Alabama. Working with Archer Western, Stergis Windows and Doors has taken on this project which is over 800,000 square feet and will consist of all Anti-Terrorist Blast-Proof Glazing. With months and months of preparation and hard work by our owner, Gus Stergis, and our Sr. Project Manager, Mike Lizotte, Stergis South Carolina has just shipped the first installment of windows to the jobsite for installation. Stergis Windows and Doors has proven over the years to be a leader in the building industry in regards to product development and our ability to continue to meet the stringent specifications of the ever changing building codes. Anti-Terrorist Blast-Proof Windows are just another example of why Stergis Windows and Doors has proven to be the markets best solution when it comes to custom products for various applications. Stergis views the Blast portion of the market as a very specific niche that Stergis can develop and control in the years to come.

Become a Part of Our Team

Stergis Windows and Doors is looking for qualified people to fill positions that will continue to drive new business in the North and Southeast. If you have a background in windows and doors and would like to become a part of a winning team in the building industry, please send your resume to the Human Resource Department, P.O. Box 206 Walpole, MA 02081.

Energy Tax Credit up to \$1,500 Available Now!



The American Recovery and Reinvestment Act of 2009 includes a tax credit that encourages homeowners to make energy-efficient improvements on their homes. By replacing your inefficient windows and doors with the energy-efficient Stergis Ener-G Performance Package, you qualify for the maximum \$1,500 tax credit.

To receive the credit, all products must:

- Achieve a U-factor equal to or below .30
- Have a Solar Heat Gain Coefficient (SHGC) of .30 or lower

Stergis products can achieve these requirements by using our high-performance LowE glass and Dura Lite spacer system with Argon gas.

Stergis Ener-G performance glass is available on all Stergis vinyl windows and doors.

How do I get the tax credit?

- The stimulus package is based on 30% of the cost of the windows and doors up to \$1,500. Installation cost is not included.
- All projects must be completed after January 1, 2009, and before December 31, 2010, to qualify for the credit.
- The principal on the property (homeowner) is the only one qualified to receive the credit.
- All receipts for the purchase of the windows and doors must be saved and submitted along with the NFRC/Energy Star labels with your IRS Tax Form 5695.
- Only Stergis Windows that are sold with the upgraded Ener-G Performance Package meet and exceed the above requirements.
- Please specify when ordering.

More information is available at www.energystar.gov/taxcredit.

Partnering with The GeMROI® Company

continued from the cover

Whether we are promoting our vinyl line, storm windows and doors, or our commercial capabilities, Stergis is producing high-quality products that have never been available in this market which spans from Washington D.C., to the coast into Georgia. Over the past four months, we have experienced great success working with the GeMROI partners. Stergis is looking forward to growing our market share with their hard work and diligence. To find a dealer near you, please contact Stergis Windows and Doors at 508 668 9998.



www.gemroi.com

The New Stergis Facility Mullins, South Carolina

We are proud to announce the opening of our second Window and Door manufacturing facility in Mullins, South Carolina. Wayne Rose, our Stergis South Carolina Plant Manager, has been preparing our facility and setting up to manufacture our vinyl and aluminum products.



Stergis South Carolina is focused on producing our entire patio door line, single hung window and screens, as well as the Blast product for the Von Braun III project in Huntsville, Alabama.

This facility will be also functioning as a transfer station for all products produced at our Walpole facility for the Southeastern market. This is a very exciting development for Stergis. As the market stutters, we, at Stergis Window and Door, continue to push forward to develop our name and brand in the window and door business now spanning the entire East Coast of the United States.



Stergis Architectural CD is Now Available

Please contact us at our Corporate Headquarters in Walpole, MA, to specify our high-quality products in your next project. 508 668 9998 | 888 STERGIS.

